

International Business Law

1. MODULE SUMMARY

Aims and Summary

This course aims to provide students with basic knowledge of international business law and familiarise them with the legal requirements of starting and carrying on a business. The course provides students with knowledge of principal problems of business law common to many modern countries, specifically EU member states, the United States, Canada, Australia and New Zealand. Both theoretical and practical issues will be presented. Topics and areas examined include: 1) the concept of law, 2) types of business entities, 3) contracts, 4) requirements for starting and running a business, 5) international sales, 6) resolving of disputes from contracts in the field of international trade.

Module Size and credits

ECTS points 6

Total student study hours 125

Number of weeks 12

School responsible Łazarski University, Faculty of Economics and Management

Academic Year 2021/2022

Entry Requirements (pre-requisites and co-requisites)

N/A

Excluded Combinations

None

Composition of module mark (including weighting of components)

Coursework: 40% composed of a written assignment, and final exam: 60%.

Pass requirements

To pass the course a student must score at least 40% of the overall weighted average and not less than 35% for each assessment component (i.e. coursework and final exam). Reassessment: coursework component(s) and/or examination as appropriate.

Special Features

None

Course stages for which this module is mandatory

BA Year 2 Business Economics

Course stages for which this module is a core option

None

2. TEACHING, LEARNING AND ASSESSMENT

Intended Module Learning Outcomes

By the end of the course students should be able to:

1. Understand the purpose of consumer protection and know the means of preventing enterprises from exploiting their privileged position in their relations with consumers.
2. Recognize the common requirements of starting and carrying on an enterprise.
3. Understand the purpose of market regulation and the importance of providing universal services to the population.
4. Understand the importance of international treaties regulating international commercial contracts.
5. Understand the international sales and analyse and interpret INCOTERMS.
6. Recognize how to resolve the disputes from contracts in the field of international trade.

Indicative Content

1. The concept of law.
2. Introduction to International Law.
3. The scope of Commercial Law and International Business Law.
4. Private law elements of commercial law.
5. Contractual obligations
6. International Sale Contract
7. Incoterms
8. Contracts in the field of international transportation.

9. Resolve of disputes from contracts in the field of international trade.

Teaching and Learning

This module will be taught by means of lectures, workshops and self-directed study.

Formative Assessment: Comments will be given on assessments, and tutorial guidance will be provided for coursework and exam.

Student activity and time spent on each activity comprises:

Guided 0 hours (0%)

Lecture 30 hours (24%)

Self-guided 95 hours (76%)

Seminar 0 hours (0%)

Workshop 0 hours (0%)

Total 125 hours

Method Of Assessment (normally assessed as follows)

Final exam, 60%, will assess all learning outcomes

Coursework, 40%, composed of a written assignment of around 2250-2500 words, will assess learning outcomes 1-4.

Re-sit

Students failing any component of assessment, at the first attempt, are entitled to one re-sit attempt. This will be by new examination and/or new coursework scheduled for the next assessment opportunity. For coursework, if more than one element existed in the first attempt, this may be combined into one assessment for re-sit.

Date of last amendment

30.01.2017

3. MODULE RESOURCES

Essential Reading

Harris, Phil., 2015. An Introduction to Law, 8th edition, Cambridge: Cambridge

August, Ray, Mayer, D., & Bixby, M., 2012. *International Business Law. Text. Cases and Readings*, 6th ed. New Jersey: Pearson.

Recommended Reading

1. Davidson, D.V., Knowles, B.E., Forsythe, L.M., 2014, *Business Law. Principles and Cases in Legal Environment*, 2nd ed., Wolters Kluwer Law & Business
2. Jabłońska-Bonca, J., 2008. *Wprowadzenie do prawa. Introduction to law*, Warszawa: LexisNexis Polska
3. Freidland, J.A., 2014. *Understanding International Business and Financial Transaction*, 4th edition, Warsaw: LexisNexis
4. Lewandowski, R., 2007. *Polish Commercial Law. An Introduction*, Warszawa: LexisNexis.
5. MacIntyre, E., 2013. *Nutshell Commercial Law*, 3rd ed. London: Sweet & Maxwell.
6. Olszewski, J., 2007. 'Selected Issues of the Polish Business Law'. *Ius et Administratio*, vol. 16, z. 4, Rzeszów.
7. Schaffer, R., Agusti, F., Dhooge, L.J., 2014. *International Business Law and Its Environment*, 7th ed. Boston: South-Western Cengage Learning.
8. R. Schaffer, F. Agusti, L.J. Dhooge, *International Business Law and Its Environment*, 9th ed., Stamford: Delmar Thomson Learning, 2015.
9. L.A. DiMatteo, *International business law and the legal environment* 3rd ed. London: Routledge, 2016.

Required Equipment

None.

4. MODULE ORGANISATION

Module leader

Name Dr. Mateusz Drózdź

E-mail mateuszdrozdz@drozdz.net.pl

Length and month of examination

120 minutes in January

Expected teaching timetable slots

No timetable information available

Subject Quality and Approval information

Board of Study Faculty Collaborative Provision Committee

Subject Assessment Board Faculty Council, Faculty of Economics and Management

Shortened title

Date of approval by FCPC 13 Feb 2017