



Lazarski University
Faculty of Law and Administration
Syllabus

Course name	Cross Border Legal Transactions		
Leading faculty	Faculty of Law and Administration		
Field of study	Law in International Transactions		
Course code			
Course status	<input checked="" type="checkbox"/> obligatory	<input type="checkbox"/> additional training	<input type="checkbox"/> languages
	<input type="checkbox"/> field-related	<input type="checkbox"/> specialist	<input type="checkbox"/> other
Semester	Winter		
Recommended year and term	II year, III sem		
Delivery type and contact hours for each type	Full-time	Extramural	e-learning
	x		
Course purpose and objectives	This course will serve as an introduction to students by discussing fundamental concepts of Cross-Border Transactions. It will introduce students to legal institutions, structure of the courts and business organizations. It will also cover common law case analysis and reasoning from different legal systems.		
Learning outcomes	Having completed this module student:		
Knowledge:	<p>has advanced knowledge and an in-depth understanding of law-regulated relations between social and economic structures and institutions of social life, especially the economic one, on the national and international level, as well as methods and theories that explain the complex relationships between them - P6S_WG P6S_WK</p> <p>has advanced knowledge and an in-depth understanding of the general principles of public and private international law, including specific areas of these laws, as well as methods and theories that explain the complex relationships between them - P6S_WG, P6S_WK</p> <p>knows and understands the sources of law and fundamental principles and rules of interpretation of laws and legal references, with particular emphasis on the sources of law used in international relations - P6S_WK</p>		
Skills:	<p>can use the acquired knowledge and correctly interpret social phenomena in the area of law and international relations, formulate and solve complex and unusual problems through proper selection of sources and information derived from them, as well as assess, critically analyse and synthesise this information - P6S_UW</p> <p>can adequately communicate with the environment using legal terminology - P6S_UK</p> <p>can prepare oral presentations in English and in a chosen foreign language about specific issues, using the underlying theoretical framework and various sources - P6S_UW P6S_UK</p> <p>can solve problems and plan and organise individual and teamwork, as well as interact with other people as part of teamwork (also in the interdisciplinary dimension) - P6S_UO</p>		

Social competence:

is prepared to recognise the importance of knowledge in solving cognitive and practical problems, and to consult experts in the event they encounter difficulties in solving a problem on their own- P6S_KK

is prepared to participate in the preparation of social projects related to conducting business activities, considering legal aspects and aspects related to the field of international relations - P6S_KO

Course description

1. The concept of law.
 - a. Law as a set of rules.
 - b. Social standards vs. legal norms.
 - c. State of law.
 - d. Economic aspect of law.
 - e. Identify the sources and classifications of law.
2. The scope of commercial law.
 - a. The characteristics of commercial law as a branch of law.
 - b. Elements of private and public law in commercial law.
 - c. Sources of Commercial Law.
3. Private law elements of commercial law.
 - a. Types of business entities.
 - i. Sole traders.
 - ii. Partnerships.
 - iii. Companies.
 - iv. Other entities.
4. Contractual obligations
 - a. Contracts.
 - i. Parties of contracts.
 - ii. Contractual obligations.
 - iii. Differences between Contracts and Torts.
 - iv. Breach of contract.
 - b. Consumer contracts.
 - i. Definition of a consumer.
 - ii. Consumers vis a vis traders.
 - iii. Unfair contract terms.
 - iv. Unfair commercial practices.
 - v. Distance selling.
 - c. Commercial contracts.
 - i. Definition of a commercial contracts.
 - ii. Examples of commercial contracts.
5. Public law elements of commercial law.
 - a. The principle of economic freedom.
 - b. Starting a business - requirements.
 - i. Registration of businesses.
 - ii. Registration for tax and social security purposes.
 - iii. Obligations under health, safety and environmental provisions.
 - c. Business permits as an exception to the general principle of economic freedom.
 - d. State control of enterprises.
 - e. Market regulation.
 - i. Definition of regulation.
 - ii. The purpose of regulation.

<ul style="list-style-type: none"> iii. Regulation and introducing and consolidating competition. iv. Regulation and the provision of universal services. v. Regulators. <ul style="list-style-type: none"> 1. Independence of regulators. 2. Measures used by regulators. f. Competition law. <ul style="list-style-type: none"> i. Influencing competition as a specific type of market regulation. ii. Relevant market definition. iii. Infringements of competition. <ul style="list-style-type: none"> 1. Prohibited agreements and leniency policy. 2. Dominant position abuse. 3. Control of mergers and acquisitions. 4. Competition authorities. 	
Course language	<input type="checkbox"/> Polish <input checked="" type="checkbox"/> English <input type="checkbox"/> Other ...
Entry requirements	
ECTS credits	7
Reading list	<ul style="list-style-type: none"> 1. L. A. DiMatteo, International Business Law and the Legal Environment. A Transactional Approach, 3 ed., New York-London 2017. 2. Ray August, Don Mayer, Michael Bixby, International Business Law. Text. Cases and Readings, New Jersey 2012.
Additional reading list	<ul style="list-style-type: none"> 1. D.V. Davidson, B.E. Knowles, L.M. Forsythe, R.R. Jespersen, Comprehensive Business Law. Principles and Cases, 2nd ed., Boston 1987 2. Jerold A. Freidland, Understanding International Business and Financial Transaction, LexisNexis, 2005. 3. E. MacIntyrne, Nutshells. Commercial Law, Sweet & Maxwell 2013. 4. R. Schaffer, F. Agusti, B. Earle, International Business Law and Its Environment, 7th ed., Mason 2009.
Assessment methods of learning outcomes	Final exam 40%, Essay 30% and project 40%.
Requirements for completing the course	40% from all learning outcomes.
Course coordinator	Dr Mateusz Drózdź
Course instructor	Dr Mateusz Drózdź
Does the work meet the requirements of the original work of authorship that is within the meaning of the Act of 4 February 1994 on Copyright and Related Rights (Journal of Laws of 2006, No. 90, item 631, with further amendments)?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No